

# Essential Systems Solutions

Essential Partner Program (EPP) Questionnaire



**Please complete and return by e-mail to:** [EPP@esspos.com](mailto:EPP@esspos.com)

Essential Systems Solutions

4841 International Boulevard, Suite 105

Frederick, MD 21703

Phone: 301-732-5000

Fax: 301-378-2003

The information contained in this document will remain proprietary to Essential Systems Solutions, LLC (Essential). The information you provide will be held in strict confidence and will not, without your prior written consent, be disclosed, duplicated or used, in whole or in part, for any purpose other than evaluation by *Essential*.

After we receive this completed document and you are approved, we will provide you a Contractor Agreement that will provide both of us a detailed account of our expectations and an in-depth description of both party's responsibilities.

Please answer the following questions that are applicable to your business. This application is for information-gathering purposes only and all responses will be considered. A phone interview will follow submission.

### **COMPANY INFORMATION**

Company name: \_\_\_\_\_

Primary Contact/Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Office Phone: \_\_\_\_\_ Office email: \_\_\_\_\_

Years in Business: \_\_\_\_\_

### **DISPATCH INFORMATION/PROCESS**

*Please detail the dispatch information for normal business hours and after-hours requests:*

Primary contact name: \_\_\_\_\_ Primary contact phone: \_\_\_\_\_

Primary contact email: \_\_\_\_\_

Secondary contact name: \_\_\_\_\_ Secondary contact phone: \_\_\_\_\_

Secondary contact email: \_\_\_\_\_

Group contact name: \_\_\_\_\_ Group contact phone: \_\_\_\_\_

Group contact email: \_\_\_\_\_

Fax: \_\_\_\_\_

Special instructions: \_\_\_\_\_

**SERVICE RATES**

Standard hourly rate: \_\_\_\_\_ After hours/emergency rate: \_\_\_\_\_

Are there any days/hours you are unable to work? \_\_\_\_\_

**SERVICE AREA/TRAVEL CHARGES**

Travel radius: \_\_\_\_\_ Miles before travel charges are incurred: \_\_\_\_\_

Please describe the parameters of your service area: \_\_\_\_\_

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**TECHNICIANS**

Number of technicians: \_\_\_\_\_

Do you perform background checks on your technicians? \_\_\_\_\_

Are your technicians bonded? \_\_\_\_\_

How are your technicians trained? \_\_\_\_\_

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**CERTIFICATIONS**

Please list certifications or licenses held by technician(s) employed with your company (A+, MCSE, CCNP, Low Voltage, etc).\*: \_\_\_\_\_

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\*Please make special note if your company is licensed to pull low voltage permits.

## COMPETENCIES

Please check if your company has worked with the following:

Point of Sale Equipment:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or more per month
Data/Network Cabling:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or More Per Month
Wireless Drive-Thru Systems:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or More Per Month
Printers, Scanners:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or More Per Month
Order Confirmation Boards:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or More Per Month
Digital Signage:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or More Per Month
Hanging Monitors:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or More Per Month
CCTV/DVR Systems:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or More Per Month
IT Routers, Switches:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or More Per Month
Servers, Workstations:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or More Per Month
Self Service Kiosks:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or More Per Month
WiFi Hotspots:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or More Per Month
Software Migrations:	<input type="checkbox"/> Never	<input type="checkbox"/> Occasionally	<input type="checkbox"/> 3x or More Per Month

## TOOLS

Tools marked with an (\*) are tools required by ESSENTIAL.

Standard Tool Kit\* ☐ Own ☐ Do not own

Standard tool kit includes drill, screw drivers, pliers, vise grips, crescent wrenches, hole saw, tape measure, hacksaw, claw hammer, steel fish tape, wire strippers, punch down tool for 110 (impact), crimping pliers, socket set, crimp tool (RJ45, RG58/59, fiber optic), coax stripper.

LAN Cable Certifier\* ☐ Own ☐ Do not own

Must have the ability to download, print and email test results

Laptop\*: ☐ Own ☐ Do not own

Cell Phone \*: ☐ Own ☐ Do not own

8' – 12' Ladder \* ☐ Own ☐ Do not own

Volt Meter: ☐ Own ☐ Do not own

Impedance Meter: ☐ Own ☐ Do not own

Hammer Drill: ☐ Own ☐ Do not own

## References

### REFERENCE #1

Company name: \_\_\_\_\_

Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Contact email: \_\_\_\_\_ Date project performed: \_\_\_\_\_

Project description: \_\_\_\_\_

### REFERENCE #2

Company name: \_\_\_\_\_

Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Contact email: \_\_\_\_\_ Date project performed: \_\_\_\_\_

Project description: \_\_\_\_\_

***NOTE: A Certificate of Liability Insurance (COI) listing Essential Systems Solutions, LLC as the additional insured is required. An updated Certificate of Insurance must be submitted upon expiration for continued eligibility.***

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Signature: \_\_\_\_\_